

Hyperion has a diverse portfolio of proven, value-driven solutions. We can source everything from new to certified pre-owned (CPO) equipment. And, through our network of partnerships, we can deliver a completely customized solution to fit your needs and infrastructure.

## By the numbers



Established 2012



*Inc. 500*  
revenue growth

2017 – 3,049%  
2018 – 2,121%  
2019 – 2,720%



Over 6,500 clients  
in 48 states and  
4 countries

Over 200 vendor  
and solution providers

Nation-wide footprint of  
sales directors



100+ employees

Executive team has  
400+ years in carrier  
experience

24-member Sales Team  
to help you drive sales

10 Sales Coordinators  
dedicated to process  
and activations

2x increase in  
closing percentage  
when engaged



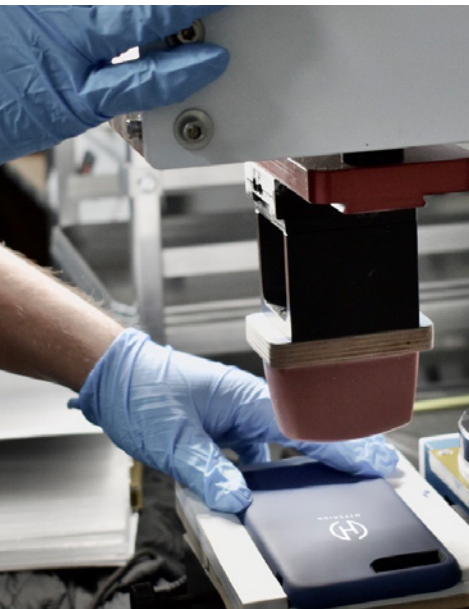
32,000 sq. ft.  
warehouse

15,000+ devices  
delivered monthly

Tens of thousands of  
units ready-to-ship

50+ warehouse  
employees ready to  
fulfill custom SOW

Overnight shipping  
available



## More than just a warehouse

Our logistics capabilities makes us different. We source, customize, activate, secure, kit and ship all solutions from our 32,000-square-foot warehouse in Las Vegas – monitoring your order from start to finish.

- » Kitting
- » Provisioning
- » RMA capabilities
- » Order fulfillment integration
- » Via file transfers and API calls
- » Full on-site QC/QA capabilities
- » Custom device and case branding

# Services, solutions and programs that work for you

## Device Sourcing

- » Unlocked
- » Certified pre-owned
- » Non-stock devices
- Phones
- Tablets
- Routers
- Hotspots
- Embedded computing
- Purpose-built hardware
- LTE Chromebook
- Accessories
- Software and security
- Device protection programs
- IoT
- Custom, exclusive, disruptive devices
- Intrinsically-safe, rugged devices
- Scanners
- Any other device certified for use on T-Mobile network

## Sales Process Infrastructure

- Work smarter not harder.
- Solution engineering
- Carrier teaming management
- Unique billing solutions
- Project deployment and logistics
- Online portal procurement
- End-user technical support
- Help-desk-to-help-desk customer support
- Regional sales leadership
- 20-member sales support team

## Sales Support Made Simple

- Designated contact
- Deal Desk for proposals
- Training
- Co-branded marketing & campaigns
- Order portal

Find out more.

[sellwith@hyperionpartners.net](mailto:sellwith@hyperionpartners.net)

## Mobility Managed Services

- Mobile device management (MDM)
- Managed mobility services (MMS)
- Mobile device protection
- Advance exchange programs
- Telecom expense management (TEM)
- Inventory and asset management
- Private network and security
- Hardware buyback
- App development
- Device development

## Public Sector Connect

- 20+ years experience, vetted relationships, understanding of industry and competitive landscape
- Streamlined customer purchasing: knowledge of government purchasing vehicles, GPOs, specific terminology, PO processes, best practices, etc.
- Streamlined order entry process: knowledge of contracting vehicles, carrier rate plan codes, tax exemptions, terms, shipping requirements, carrier approval processes, etc.
- Disruptive solutions: equipment inventory, special pricing, promotions, bundles, applications, provisioning, white glove, unique vendor relationships, etc.
- Marketing materials focused on vertical sub-segments (federal, state, local, K-12, colleges & universities)
- Organized and thorough follow up mechanisms in place to maximize carrier and end-customer satisfaction

## Flexible Procurement & Financing Models

- Capital Purchase
- OpEx hardware financing
- DaaS (device-as-a-service)
- Terms

## Wireless Lifecycle Management

- Enterprise protection plan
- 36-month coverage
- Accidental damage included
- No deductible
- Optional advanced exchange