



Charles Davidson
Vice President of
Business Sales

How Fixed Wireless Can Work for Your Customer

Hyperion's Vice President of Business Sales Charles Davidson is leading the industry's fixed-wireless charge, helping multiple SMB and enterprise organizations save money and stress less by implementing this future-proof solution as a best practice. Read more to learn how fixed wireless access (FWA) can help your customers do that and more!

How Does Fixed Wireless Internet Work?

Fixed wireless internet, also known as fixed wireless, fixed wireless broadband, fixed wireless internet service, high-speed internet or any combination of the five, is truly stationary wireless internet. It delivers internet over a cellular network that can replace or provide backup to business or personal wireline connections.

Who Can Benefit from Fixed Wireless?

In a world that relies on connectivity, most (if not all) modern businesses can't operate without internet. From quick-serve restaurants (QSRs) to remote business locations and every organization in between, fixed wireless is known as a solution that can save time and money. Unfortunately, you can't control things like construction outside interfering with your wired internet solution, but you can try to prepare for anything.

If your client is wondering if their company could benefit from FWA, ask them these questions:

If your wireline internet goes down, what will be the result?

What would your business lose?

Do you have a reliable back up plan?

If the answers to the first two questions leave your customer a little worried and the answer to the third is, "no," fixed wireless could be the perfect solution.

How Hyperion Does it Better:

In our experience, fixed wireless solutions in the telecom industry are often sold in pieces: you have to go to a carrier for service, a hardware provider for a tripod and another technology company for the router itself.

That's not our style.

We always aim to innovate ahead of our competition and our groundbreaking fixed wireless solution is no exception to that rule. We have crafted a unique fixed wireless delivery that includes the hardware, technology and support for every step of the process – your customers don't need to go anywhere else to get the job done efficiently and effectively. You can help your client make even a complex deployment a simple approach to solving their business needs.

Our FWA solution harnesses the power of cellular to provide robust communications to any fixed location via LTE or 5G services. Hyperion has unmatched experience when it comes to the unique challenges presented by a distributed footprint of locations, employees and vehicles. We successfully serve a diverse range of industries from retail, manufacturing, and healthcare to transportation and large enterprises.

We offer turn-key connectivity solutions, from products to lifecycle and managed services, provide crucial failover capabilities, including, VAST, our tailored failover solution.

We'd love to do exactly that for you and your customer.



High-Speed Internet Bundles



HARDWARE+

IR302
IR302-FQ38-WLAN

MANAGEMENT+

inCloud Manager –

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle: Stage, kit, configure

BUNDLED PRICE

\$189



HARDWARE+

IR305
IR305-FQ39

MANAGEMENT+

inCloud Manager –

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle: Stage, kit, configure

BUNDLED PRICE

\$299



HARDWARE+

MAX BR1 Mini
MAX-BR1-MINI-LTEA-US-T-PRM

MANAGEMENT+

PrimeCare –

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle: Stage, kit, configure

BUNDLED PRICE

\$469



HARDWARE+

ER805
ER805-NRQ3-WLAN

MANAGEMENT+

inCloud Manager –

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle: Stage, kit, configure

BUNDLED PRICE

\$749



HARDWARE+

Max BR1 Pro 5G
MAX-BR1-PRO-5GH-T-PRM

MANAGEMENT+

PrimeCare –

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle: Stage, kit, configure

BUNDLED PRICE

\$999





High-Speed Internet Bundles



HARDWARE+

IBR900
MA1-0900120B-NNA



MANAGEMENT

NetCloud –
First year included in bundle price.

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle:
Stage, kit, configure

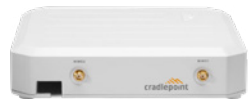
BUNDLED PRICE

\$1,179



HARDWARE+

W1850
BE03-18505GB-GN



MANAGEMENT

NetCloud –
First year included in bundle price.

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle:
Stage, kit, configure

BUNDLED PRICE

\$1,299



HARDWARE+

E300
BF01-0300C18B-GN



MANAGEMENT

NetCloud –
First year included in bundle price.

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle:
Stage, kit, configure

BUNDLED PRICE

\$1,649



HARDWARE+

E3000
BF01-30005GB-GN



MANAGEMENT

NetCloud –
First year included in bundle price.

FAILOVER+

VAST – Secondary SIM monthly access offered at no cost for 1 year. Usage charges apply.

SERVICES=

Lifecycle:
Stage, kit, configure

BUNDLED PRICE

\$2,299

Rate Plans

Unlimited*	100GB	300GB
\$50	\$50	\$70

*Address verification required



Learn more.